ECI Selected by Beaver Creek Cooperative Telephone Company to Modernize Its Network Infrastructure

New deal expands ECI's North American footprint to Oregon

PETACH TIKVA, Israel – Sept. 19, 2018 – [ECI](#)®, a global provider of ELASTIC Network® solutions for service providers, critical infrastructures and data center operators, today announced that it was chosen by the Beaver Creek Cooperative Telephone Company (BCT), a member-owned cooperative founded in 1904 focused on providing local residents with the broadband communications technology, to update its legacy network systems with state-of-the-art, packet technology. ECI, with its Neptune family of multiservice, packet transport solutions, provided a complete turnkey solution that included a seamless network modernization upgrade path to the latest Ethernet, packet-based technologies. It also creates distinct native Ethernet services for Beaver Creek's corporate traffic.

ECI was chosen to phase out BCT's legacy SONET technology toward a carrier grade, MEF 2.0 compliant Ethernet-based packet solution, drastically lowering power consumption, and bringing simplicity and operational efficiencies to the day-to-day management of BCT's service offerings. By upgrading from SONET to carrier-grade, MEF compliant Ethernet, BCT is ahead of the technology curve avoiding SONET's end-of-life prohibitively high maintenance and support status. The Neptune family's ability to embrace current MEF compliance put BCT in a nimble position to quickly adapt and meet new customer service demands with efficiencies not seen before.

"We looked at several companies when trying to find the right balance between performance, future needs and total cost of ownership to comply with our internal needs as a local service provider that values our close-knit community. ECI's product portfolio stood out for its capabilities, support and attentiveness," said David Warner, Vice President of Engineering and Information Technology at BCT. "ECI exceeded our expectations by providing a right-sized solution with day one future room to grow, while still ensuring we could provide reliable, ongoing service to our customers. We know we've found a true partner in ECI and look forward to a long and successful working relationship."

"This marks another win for ECI in North America," said Jeff Parow, Vice President of Sales, North America at ECI. "We are proud to have been chosen by BCT to upgrade and future-proof its network infrastructure, without disrupting the quality of service its customers have grown accustomed to. As communication networks continue to become more complex, all service providers are challenged to decide how to grow and evolve their networks economically within their limited available resources. It's exactly for this reason that ECI designs modular, feature-rich, yet intuitive, networking solutions which are simple to deploy and maintain."

ECI's Neptune family of products, with unique Elastic MPLS capabilities, cost-efficiently supports an extremely diverse set of services and customer needs, ranging from simple point-to-point private

connections to the complex multipoint networks, across a family of right-size platforms that can be grown with in-service expansion options. The Neptune product line streamlines end-to-end metro service delivery by combining carrier-grade Ethernet service assurance, deep visibility into all services provisioned and control with packet efficiency. The ability to integrate NFVi hardware and SDN-ready capabilities ensure that the Neptune platform will evolve in alignment with customer needs today and tomorrow.

Beaver Creek is ECI's latest Oregon-based customer, adding to ECI's already large global customer base. We are excited to be part of the Beaver Creek family, participating daily in service delivery for their customers.

About ECI
ECI is a global provider of ELASTIC network solutions to CSPs, critical infrastructures as well as data center operators. Along with its long-standing, industry-proven packet-optical transport, ECI offers a variety of SDN/NFV applications, end-to-end network management, a comprehensive cyber security solution, and a range of professional services. ECI's ELASTIC solutions ensure open, future-proof, and secure communications. With ECI, customers have the luxury of choosing a network that can be tailor-made to their needs today while being flexible enough to evolve with the changing needs of tomorrow. For more information, visit us at www.ecitele.com.

About Beaver Creek Cooperative Telephone
BCT has been providing local residents with the technology needed to stay in touch with family, friends, and the ever changing outside world since 1904. Being a member owned Cooperative; we are able to focus on providing our customers with the best personalized service, as well as advanced communication products to residents and businesses located in Beavercreek, Oregon City, and nearby surrounding areas. For more information, visit us at https://www.bctelco.com.

Press Contact
OneChocolate for ECI Telecom
1 628 208 6428
ecitelecom@onechocolatecomms.com