



For Release:

ECI'S APOLLO FAMILY OF PRODUCTS SELECTED TO UPGRADE RAINIER CONNECT'S OPTICAL TRANSPORT NETWORK TO 100G IN THE WESTERN UNITED STATES

Petach Tikva, Israel, June 7, 2017 --- ECI®, a global provider of ELASTIC network solutions for service providers, critical infrastructures, and data center operators, in cooperation with Rainier Connect, a family-owned, telecommunications service provider offering high-speed internet, cable television and telephone services to more than 15,000 customers in the western United States, announced today the successful upgrade of Rainier's optical transport network to 100G with ECI's Apollo family of products.

The project was funded in part, by the Rural Utilities Service (RUS), an agency of the United States Department of Agriculture (USDA), that administers programs providing infrastructure or infrastructure improvements to rural communities via public-private partnerships. These include water and waste treatment, electric power and telecommunications services requiring equipment vetted by the U.S. government.

Ben Miller, Network Operations Manager at Rainier Connect said, "We assessed many companies in search for a partner that provided a flexible platform to meet our needs for the next several years. We chose ECI for its state-of-the-art products and their reputable service. Once we initiated our project the implementation and deployment went smoothly."

The ECI Apollo family of products offer state-of-the-art, transparent and flexible DWDM transport with integrated packet services. Apollo combines high-performance, low-latency OTN transport, with software configurable optical switching, for maximum efficiency. Rainier's sophisticated network architecture now includes 100G interfaces, multi-degree ROADMs capabilities and can scale up to 88 channels. All of which are easily and intuitively managed via ECI's LightSOFT® network management system (NMS).

"ECI was aware of Rainier Connect's strong commitment to delivering the best services and service to its customers. It had outgrown its 10G legacy networks and was ready to move to the next level. We were glad to help and in such a way that prepared them for future upgrades as required. ECI's 100G right sized Rainier's network for metro and long haul from day one" said Tony Gomez VP Business Development for ECI North America. "Moreover, with software

upgradable interfaces and simple, plug-and-play line cards – the network is now truly future-proof, it’s as simple as replacing the card in the chassis and the network is ready to go.”

ABOUT RAINIER CONNECT

Rainier Connect is a gigabit fiber, broadband and telecommunications company. Founded in 1910, Rainier Connect provides gigabit fiber, broadband, cable TV, telephone, and additional business-class and residential services to customers in the South Puget Sound. For more information, visit www.rainierconnect.com.

ABOUT ECI

ECI is a global provider of ELASTIC network solutions to CSPs, critical infrastructures as well as data center operators. Along with its long-standing, industry-proven packet-optical transport, ECI offers a variety of SDN/NFV applications, end-to-end network management, a comprehensive cybersecurity solution, and a range of professional services. ECI's ELASTIC solutions ensure open, future-proof, and secure communications. With ECI, customers have the luxury of choosing a network that can be tailor-made to their needs today while being flexible enough to evolve with the changing needs of tomorrow.

For more information visit www.ecitele.com.

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