



Your Partner for Growth

ECI Telecom Chosen to Power COMLINK's Broadband Services Network

Based on ECI's NextGen NPT and Apollo Packet Optical Transport Solution

Petach Tikvah, Israel. and Lansing, MI. June 10, 2014 --- ECI Telecom, a global provider of next-generation network solutions, today announced that COMLINK, a fiber optic network operator with more than 5,000 miles of fiber and optical-metro rings throughout the Midwest, has selected ECI's next generation solutions to expand and upgrade its packet optical network.

COMLINK is a leading provider of cloud services, dedicated and virtual private servers, storage, and colocation, all connected over a private, protected Ethernet backbone with bandwidths over 100Gbps. Using a private fiber network and multiple certified datacenters, COMLINK provides enterprises and business customers a full line of reliable and secure data, Internet and voice services, including a true disaster recovery and business continuity plan.

ECI Telecom's North American Business Unit was selected to support COMLINK's extensive network expansion initiatives, driven by the aggressive demand growth for business services, including a new data center and a national private medical network designed specifically for the healthcare industry.

COMLINK benchmarked the industry's leading solutions and chose ECI's solution for its technology leadership, 100Gbps port density and lowest TCO (Total Cost of Ownership). COMLINK concluded that ECI's future-proof platforms for technologies like MPLS-TP, OTN and CDC ROADMs, were the best suited for both its current and future network needs. ECI, in cooperation with COMLINK's engineering and development teams, will address the rapid growth initiatives and advanced service requirements including service availability and security.

ECI's solution for COMLINK includes the NPT and Apollo packet-optical transport systems operating under the umbrella of ECI's LightSoft® unified Network Management. NPT is a family of carrier-class packet transport and Carrier Ethernet platforms, combining transport network reliability and ease of management with packet efficiency. Through convergence of Ethernet/MPLS, WDM, OTN, and TDM – managed through a state-of-the-art GUI-based intuitive NMS – NPT offers a powerful and flexible packet transport solution. The NPT flexible, modular and scalable architecture ensures a future-proof solution with no down payments to meet future requirements.

"Our main concerns when planning our next generation infrastructure were how to build a future-proof network to address the growing demand for bandwidth and new services while maintaining the carrier-grade service availability, performance and security our customers are looking for," says COMLINK COO, John Summerset. "ECI's one-stop-shop fast Ethernet to 100 Gbps solution met all the criteria we presented at the lowest total cost of ownership."

The Apollo family of packet-optical platforms is optimized for next-generation optics, and brings transparent aggregation and transport of services over 10G to 100G WDM links, with demonstrated readiness for 400G/1T. Apollo supports the highest level of advanced encryption standards to protect data from interception through fiber tapping.



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"We are pleased to welcome COMLINK to the ECI family of clients and partners," states Tony Gomez, Head of the North American Business Unit at ECI Telecom. "COMLINK's selection highlights ECI's focus and dedication to provide best-in-class packet optical solutions to the North American marketplace. Our NPT, Apollo and LightSoft® solutions combine the leading technologies from MPLS through 100Gbps and up to programmable networks (SDN), at the lowest TCO."

The combination of Apollo and NPT, managed by LightSoft® to provide end-to end network provisioning, real-time performance monitoring and analysis, fault management, and a comprehensive user-friendly network view through an intuitive point-and-click GUI, establishes a future-proof packet optical transport infrastructure, ready for interworking in an SDN environment, delivering best-in-class, flexible services in a very economic way.

Come visit ECI Telecom at Light Reading's Big Telecom Event June 17-18 at the Sheraton Towers in Chicago. It will be a single big-tent event aggregating topics such as SDN/NFV and the carrier cloud, Ethernet, telco data centers, service orchestration, packet-optical transport, mobile backhaul, mobile network security, 4G/small cells, service provider IT, content management, and business services.

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ABOUT ECI TELECOM

ECI Telecom (Petach Tikvah, Israel/Ft. Lauderdale, FL.) delivers Next Generation Packet Optical and Carrier Ethernet solutions to service providers and customers with a need for mission critical networks worldwide. ECI provides efficient platforms and solutions that enable customers to rapidly deploy cost-effective, revenue-generating services. Our market leading LightSoft® network management suite enables customers to smoothly manage multilayer services and provides the foundation for SDN and Cyber security solutions. For more information, please visit www.ecitele.com.

ABOUT COMLINK

With datacenters that host clients residing in more than 100 countries, COMLINK is a leading provider of cloud services, dedicated and virtual private servers, storage, and colocation, all connected over a private, protected Ethernet backbone with bandwidths over 100Gbps Optical Wave. Using our private fiber network and multiple strategically located, certified datacenters (HIPAA, SSAE 16, PCI), COMLINK provides businesses with redundant servers, granular backup and restore capabilities, and a true disaster recovery and business continuity plan. COMLINK's rapidly expanding fiber optic network is headquartered in Michigan and extends throughout the Midwest, with more than 7,000 miles of fiber and metro rings extending throughout the areas major markets. COMLINK's Network Management Center is manned 24/7/365 to ensure the security of our network, the reliability of our services, and satisfaction for our clients. COMLINK also provides leading-edge services such as optical wave, Ethernet, DS1, DS3, OCx, and DSL. COMLINK offers the premier neutral access and local tandem in Michigan. In addition COMLINK offers an array of voice services; PRI, SIP, long distance, conferencing and hosted VoIP.

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